

# LEVEL 4 - THE MULTIPLIER LEADER

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The role of the Multiplier is to not only multiply the number of leaders but also multiply the effectiveness of those leaders. Although **what** we do as a multiplying leader is important, **who** we are as a person is far more important.

## THE CHARACTERISTICS OF A MULTIPLIER

### 1) Visionary

Prov 29:18 ***Where there is no vision, the people perish.***

Hab 2:2 ***Then the LORD answered me and said: "Write the vision and make it plain on tablets, that he may run who reads it."***

### 2) Humble

Humble does not mean weak or feeble. Moses was ***the meekest man that ever lived***, yet anything but weak.

- a) Someone who does not always need to be the smartest guy in the room
- b) Someone who admits their weakness and reveals their faults
- c) Someone who boasts about others and not of themselves
- d) Someone who knows how to share the credit

### 3) Self-assured

Only a confident and self-assured leader is able to release others. Insecure leaders cannot handle seeing others succeed or rise above them. Too many senior leaders are never able to allow another to rise to their level or exceed them.

### 4) Knows how to make room for others by restraining themselves

- a) Will hold back in a meeting to listen to others and not just do all the talking.  
(Know how to pick their moments when they need to speak).
- b) It is a multiplier's job to put other people on the stage instead of always taking it themselves.
- c) Knows when to push people out of their comfort zone to step out.

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## 5) Empowers rather than delegates

There is a big difference—delegated authority means that they are only representing you. Empowering means that you actually give them the authority to make the decision. People who have been empowered will then take complete responsibility for the outcome.

## 6) Has very high standards

Jesus empowered and sent out His disciples, but He had very high standards for how they should conduct themselves and the kind of ministry He expected from them. He let them know when they missed the mark (***Why do you fear and have such little faith?***). Though He empowered them, He held them accountable to get the job done properly.

## 7) Knows how to recognize potential in others

People do not always see their own potential and we must challenge them to rise up. There is hidden genius everywhere. Our job is to create an environment in which it can flourish.

## 8) Invests everything they have into those they are raising up

Acts 20:20 ***I kept back nothing that was profitable unto you***

## 9) Loves those that they lead

*“You must know every single one of your men. It is not enough that you are the best soldier in that unit, that you are the strongest, the toughest, the most durable, the best equipped, technically—you must be their leader, their father, their mentor, even if you’re half their age. You must understand their problems. You must keep them out of trouble; if they get in trouble, you must be the one who goes to their rescue.”*

—Dwight Eisenhower Royal British Military Academy, 1944