**Motivational Gifts Profile**

**Introduction**:

This profile is not a test. There are no “right“ or “wrong” answers, and no one will ever see your results unless you choose to show them. Be as frank and hon- est as possible so that the inventory results will give a true reflection of yourself.

**Purpose**:

To help you discover your primary motivational gift in the Body of Christ.

**Directions**:

Carefully read and follow the directions at the beginning of each section.

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| **Section 1**  Read each statement and then put an X in the box  on the grid that best describes yourself. Be as honest and accurate as possible. | Usually | Often | Sometimes |  | Seldom |  | Never |
| 1. You can consistently tell when someone is battling with a sinful habit. |  |  |  |  | | |  |
| 2, You especially love to pray with people as they get right with God. |  |  |  |  | | |  |
| 3. You are accurately able to discern and “see” sin problems in others. |  |  |  |  | | |  |
| 4. You are ready and quick to speak to another when you sense a spiritual lack in his life. |  |  |  |  | | |  |
| 5. You almost “automatically” zero in on the scripture principle that applies to a problem. |  |  |  |  | | |  |
| 6. You could easily say of yourself that a “holy anger” rises up within you concerning the subject of sin. |  |  |  |  | | |  |
| 7. You are quick to grieve with others over their sins. |  |  |  |  | | |  |
| 8. You especially love a church service where many come at the close to pray at the altar. |  |  |  |  | | |  |
| 9. Life situations are black and white to you. |  |  |  |  | | |  |
| 10. You are not afraid to speak up about evil, especially in the presence of others, in order to expose it. |  |  |  |  | | |  |
| 11. You do not mind being or looking “different”, or you willingly risk rejection if it will bring another to a place of repentance. |  |  |  |  | | |  |
| 12.You can easily detect wrong motives in others. |  |  |  |  | | |  |
| 13. You would boldly speak up against evil even if the majority seem to be taking a more tolerant position. |  |  |  |  | | |  |
| 14. You have no problem remembering who likes cream in his coffee, who likes it black, and who prefers tea. |  |  |  |  | | |  |
| 15. You are likely to be found in your hostess’ kitchen, helping with meal preparations, whether or not you were specifically requested to do so. |  |  |  |  | | |  |
| 16. If there was a work day at church, you would most likely be one of the last ones to leave. |  |  |  |  | | |  |
| 17. It would not be unusual - in fact it would be very typical for you - to use your personal funds for a project you were involved in at church, such as decorating for a special event, painting a classroom etc. |  |  |  |  | | |  |
| 18. When you are complimented on a job you have done, it bothers you if you sense it is “overdone”... “in front of too many others”... or perhaps “not all that sincere” |  |  |  |  | | |  |
| 19. You rarely, if ever, say “no” when asked to do a practical job at church such as baking cookies, helping fix leaky pipes, labeling a special mailing, etc. |  |  |  |  | | |  |
| 20. You find it difficult to juggle your many church commitments with your family respon- sibilities. |  |  |  |  | | |  |

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|  | Usually | Often | Sometimes |  | Seldom  Never | |
| 21. You get your feelings hurt if you sense someone doesn’t appreciate your efforts. |  |  |  | |  |  |
| 22. Sincerely expressed appreciation is very important to you. |  |  |  | |  |  |
| 23. You can easily see when someone has a practical need. |  |  |  | |  |  |
| 24. When doing a specific job, it is not unusual for you to get side-tracked by the strong immediate need of another. |  |  |  | |  |  |
| 25. You strongly identify with Martha’s desire to serve Jesus in a practical way. |  |  |  | |  |  |
| 26. You like to be accurate in presenting detailed truths from God’s Word. |  |  |  | |  |  |
| 27. You love to dig deep into the Bible for yourself. |  |  |  | |  |  |
| 28. You tend to measure the words of your teachers by what you have already found out for yourself from the Bible. |  |  |  | |  |  |
| 29. You easily spot scriptural illustrations presented out of context and these bother you. |  |  |  | |  |  |
| 30. You like to present all the shades of meaning of biblical terms when you are teaching. |  |  |  | |  |  |
| 31. You automatically compare truth that is presented to you by already existent truth in God’s Word. |  |  |  | |  |  |
| 32. In presenting biblical truth, you prefer and are likely to limit yourself to illustrations from the Bible rather than from other books. |  |  |  | |  |  |
| 33. You love to study God’s Word (and you can make the time to do it). |  |  |  | |  |  |
| 34. You enjoy testing others by your own knowledge. |  |  |  | |  |  |
| 35. Although you enjoy presenting Bible truths to others, your first love is more of digging into God’s Word as you personally study. |  |  |  | |  |  |
| 36. You would evaluate yourself by saying you have EXTRA love for people in general. |  |  |  | |  |  |
| 37. When someone has a problem, it is easy for you to visualize the steps of action needed to be taken by him to move ahead. |  |  |  | |  |  |
| 38. Your main interest in truth is in it’s practical application. |  |  |  | |  |  |
| 39. You easily see the problems of another as stepping stones to victory in his life. |  |  |  | |  |  |
| 40. You like to interact on a one - on - one basis. |  |  |  | |  |  |

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|  | Usually | Often | Sometimes |  | Seldom |  | Never |
| 41. You can readily see biblical applications in many of the everyday occurrences in your life. |  |  |  | |  | |  |
| 42. It is especially satisfying to you when you see another person taking positive steps of action in his life that have been suggested by you. |  |  |  | |  | |  |
| 43. You love to counsel. |  |  |  | |  | |  |
| 44. You are a successful investor. |  |  |  | |  | |  |
| 45. You have a dislike of flamboyant giving. |  |  |  | |  | |  |
| 46. Although you prefer giving quietly, you are willing to be recognized for your giving if it will inspire others to dig a little deeper into their own pockets. |  |  |  | |  | |  |
| 47. You spot financial needs to those in Christian work and bring these need to the attention also in a position to help. |  |  |  | |  | |  |
| 48. You prefer to give without a lot of emotional appeals. |  |  |  | |  | |  |
| 49. You are ready to give when you are aware of the need - before any specific appeal is even made. |  |  |  | |  | |  |
| 50. You love it when you find out your gift has met a specific need. |  |  |  | |  | |  |
| 51. When you feel God telling you to give a specific amount of money, this will be con- firmed by your mate. |  |  |  | |  | |  |
| 52. You love to give your “first fruits” - and the things of quality. |  |  |  | |  | |  |
| 53. When you make large contributions to an effort, you are likely to become involved in other ways as well. |  |  |  | |  | |  |
| 54. You do not have to be urged, coerced or shamed into giving freely. |  |  |  | |  | |  |
| 55. You enjoy taking a comprehensive overview of a project. |  |  |  | |  | |  |
| 56. You are goal oriented - you like to set goals that lead to the completion of a project. |  |  |  | |  | |  |
| 57. You enjoy organizing the people needed to complete a specific project. |  |  |  | |  | |  |
| 58. You are able to tackle a given task and see it accomplished without a lot of procrastination. |  |  |  | |  | |  |
| 59. You are good at evaluating people’s abilities to perform a given task. |  |  |  | |  | |  |
| 60. You have the “knack” for knowing who is the best person for a given responsibility. |  |  |  | |  | |  |

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|  | Usually | Often | Sometimes |  | Seldom |  | Never |
| 61. You think of all the tools and materials necessary to complete a task before beginning. |  |  |  | |  | |  |
| 62. You wait to organize until you have been asked. |  |  |  | |  | |  |
| 63. You assume leadership in a group if needed. |  |  |  | |  | |  |
| 64. You do not give up on a project just because someone says “It cannot be done” or when it starts looking impossible. |  |  |  | |  | |  |
| 65. Watching the smooth operation as a project is put together is more satisfying to you than the end result. |  |  |  | |  | |  |
| 66. As each task is completed, you are eager to take on another one. |  |  |  | |  | |  |
| 67. You sense whether a group atmosphere is one of joy or distress. |  |  |  | |  | |  |
| 68. You are attracted to, and understand, those in distress. |  |  |  | |  | |  |
| 69. You desire to remove the hurts of others. |  |  |  | |  | |  |
| 70. You desire people’s emotional healing. |  |  |  | |  | |  |
| 71. When you meet someone who is in mental distress it concerns you more than it would if their need was physical. |  |  |  | |  | |  |
| 72. You avoid being firm with others unless you can see that it is clearly for their benefit. |  |  |  | |  | |  |
| 73. When someone has an insincere motive, you can quickly tell. |  |  |  | |  | |  |
| 74. You try hard not to hurt others by your words or actions. |  |  |  | |  | |  |
| 75. You enjoy the company of quieter, sensitive people. |  |  |  | |  | |  |
| 76. You find it difficult to have close fellowship with those who you know are insensitive. |  |  |  | |  | |  |

**Section II**

Each of the questions in this section deal with your MOST LIKELY personal responses. Circle the letter of the answer that MOST NEARLY reflects your personal preference. Choose ONLY ONE response for each questions. Consider all the options before choosing.

1. Consider the following situations and choose the one you would MOST ENJOY having happen today:

1. You receive a telephone call from Mrs. Smith sharing that the $200 she received from you in today's mail is the exact amount she's been praying for to pay off her little girls dentist bill.
2. You receive a call from Mr. Jones. He is having a bad day, having recently lost his wife, you are able to encourage and comfort him.
3. You receive a telephone call from a women in your neighborhood requesting you to teach a Bible class in her home.
4. You receive a telephone call from the Christian Education Director at your church requesting you to head the Christmas Program committee.

2. You are introduced to a newcomer at church. You are MOST LIKELY to:

1. Detect by his words that he has a spiritual need.
2. Notice his downcast expression and lack of vitality and sense that he has some emotional hurts.
3. Find out he is not only a newcomer to church, but a newcomer to the area, and invite him home to have dinner with your family.
4. Notice that his shoes are worn, and when you find out he is unemployed you begin to think about how you might steer him to your friend’s shoe store where you can arrange a special “bargain” in his size.

3. You are asked to be involved in an upcoming mother/daughter banquet. You would MOST LIKE to:

1. Help cook or decorate.
2. Plan the program.
3. Be the speaker
4. Match up those without mothers to those without daughters as a special “mother/daughter for a night” to eliminate any- body having to attend alone.

4. A lady visitor seated near you in church begins to cry. You are MOST LIKELY to

1. Wonder if she is truly born again and begin praying for her spiritual condition.
2. Sense that she is experiencing personal hurt and give her an understanding smile.
3. Wonder if she has a problem you could help her with
4. Begin planning for a special group of personal pew workers to lead people with problems to a quiet place for on - the - spot ministry.

5. You are an altar worker. You would MOST LIKELY

1. Deal with a man for deliverance from alcohol: pray with him until he finds release.
2. Deal with a man who is hurting from a recent divorce: encourage him, comfort him and pray with him.
3. Deal with a man who needs to know the practical steps he could take to get out of a financial dilemma.
4. Study the Scriptural examples and principles for altar workers and share these with your co-workers.

6. A Christian brother is caught in a sin and subsequently repents and forsakes it. You are MOST LIKELY to

1. Be the one to confront him with it and lead him in a prayer of repentance.
2. Give him a hug after he repents and tell him you still love him
3. Help him work out a four - step plan to total victory to help him continue his walk of freedom.

7. Your pastor is featured in an unflattering way in a newspaper story. You are MOST LIKELY to

1. Send him a note with some scriptural examples of other great men of faith who were misunderstood.
2. Send him a note with a special financial gift as an indication of your support at this time.
3. Send him a note telling him you care about what he’s going though and that your prayers and love are with him.
4. Begin to plan ways the church can get more positive media coverage… think of potential people in the church who could be effective in this area.

8. A series of evangelistic meetings is announced. You would MOST LIKE the evangelist to

1. Preach a strong black and white sin and salvation message.
2. Share truths he has learned from life situations as illustrations of scriptural principles.
3. Teach in depth on one subject, with lots of references to the original Hebrew and Greek.
4. Express the special financial needs of his ministry in a straightforward manner, not going into lengthy emotional appeals for funds.

9. The Smiths are coming to your house for dinner. You are MOST LIKELY to

1. Serve them a side dish of sautéed mushrooms, even though your family doesn’t care for them, because that is Mrs. Smith’s favorite.
2. Ask the Smiths how the four - step plan to better discipline with their children is progressing ( the one you shared with them two weeks ago in a counseling session)
3. View this as an ideal opportunity to enlist Mr. Smith for the job of church bus driver, since you have already determined he is well suited for the position.
4. Spend a quiet evening enjoying their company, since you sense that they have had a trying day.
5. There is a work day to paint three Sunday School classrooms. You will MOST LIKELY
   1. Arrange to quietly pay for the paint
   2. Make sure the painting supplies are ready and there are enough workers.
   3. Let others do the painting while you stay home and study your Sunday School lesson
   4. Stay and help clean out the brushes.
6. You have been invited to the Carson's for dinner. When you arrive you are MOST LIKELY to
   1. Notice that Mrs. Carson needs help getting things on the table and just begin helping.
   2. Talk to their teenage son who is off by himself looking moody.
   3. Spot a new bible commentary on their bookshelf and begin leafing through it.
   4. Look for a good opportunity to talk with Mrs. Carson about the sin problem you know she’s fighting.

12. You have a fairly full week ahead of you, and the pastor calls and asks if you could help transport children to camp on Monday. You are MOST LIKELY to

1. Say “yes” and rearrange your other commitments.
2. Suggest that Mr. Brown, an unemployed truck driver in the church be hired for the day and offer to pay his wages.
3. Say “yes” and leave your family night project for a more convenient week.
4. Say “I won’t be able to, but Mr. Grayson would be perfect for the job. He loves to drive. Would you like me to give him a call?”

13. You lead a bible study class. The thing you MOST LIKE about the responsibility is:

1. The interaction with others in the class… getting to talk to them about their victories and plan with them how to make any failure into stepping stones.
2. Digging into God’s Word as you prepare the lesson.
3. Leading unsaved class members to the Lord.
4. Watching the various class members grow in their special abilities and calling on them for special responsibilities as the occasion demands.

14. A missionary comes to speak at your church. You are MOST LIKELY to

1. Discover a financial need your church could take on as an extra project, such as school materials for a native day school, a much needed vehicle, etc… and suggest it to the pastor.
2. Be excited about the number of persons who have given their lives to the Lord as a result of this ministry.
3. Take care of the missionary’s small baby so his wife is free to participate in the service with her husband.
4. Jot down some of the incidents related by the missionary for use as illustrations of God’s provision, protection, etc.

# MOTIVATIONAL GIFTS SCORE SHEET

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | | PROPHECY | SERVING | TEACHING | EXHORT | GIVING | LEADING | MERCY |
| Section I:  Add up the number of questions you answered either “usually” or “often” in the following blocks of questions: | | 1-13 | 14-25 | 26-35 | 36-43 | 44-54 | 55-66 | 67-78 |
| Total Section I: | |  |  |  |  |  |  |  |
| Section II:  Circle the letter that corresponds with how you answered these questions: | |  |  |  |  |  |  |  |
| Question Number – | 1 | A  A A A  A  D  C B | C A  D  A D A  A&C C | C C D  A C  C C  B | C C C C  B B  A D | A D  B D  A B A | D  B D  D  C B  D D | B B D B B B C  D B |
|  | 2 |
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|  | 14 |
| Add up the number of letters circled in each column.  Total Section II: | |  |  |  |  |  |  |  |
| **TOTAL SCORE:**  Add sections I & II | |  |  |  |  |  |  |  |

## The highest score should closely identify your motivational gift. You may have scored in a number of the gifts, but every believer will have a primary motive gift that is special to them.